



**Chip McFarlane**

### **Experience/Background**

Chip McFarlane grew up in New York City and has coached internationally, in the US, London, Singapore, Paris, Hong Kong and Australia in industries such as banking and financial services, pharmaceutical companies and professional service firms. His experience ranges over a number of areas of leadership development including training and coaching the elements of inspirational leadership and skill development. He works with CEOs and senior executives who need a sense of direction and someone outside their company or their board to help them with business strategy or to challenge their ideas. Chip has over 10,000 hours coaching experience at the executive level and the nature of his assignments have included coaching senior individuals around business skills, interpersonal skills and the full spectrum covered by leadership and management competency.

Chip also leads a team that delivers “Journey to the Heart of the Leader”. The focus of this course is to strengthen the leaders’ ability to command the attention of their people, connect to them with authenticity and deliver a compelling argument for action. He has recently created the content for a client’s first on-line module appropriately titled “Overcoming Nerves”.

Chip is known for his ability to facilitate highly interactive sessions with his participants. He enjoys helping management teams to integrate the human side of their leadership capability. His specialty is transforming fully competent executives into exceptional performers.

Chip’s management experience includes the position of Regional Director of Operations for a French based multinational company covering 27 sites in 14 countries. He is a senior fellow of the Professional and Personal Coaches Association (PPCA). Chip has lived in Australia for 14 years and is an Australian citizen.

### **Clients**

ABN – AMRO, ANZ Banking Group, Asia Development Bank, Clayton Utz Solicitors, Citibank, Commonwealth Bank, Ernst and Young, Executive Access Ltd Hong Kong, iSOFT Pty Ltd, JP Morgan, Medibank Private, One Steel Reinforcing, Premier Media Group, ProfiTune Business Systems, Telstra, Westpac Banking Corp

### **Education**

- BSc Biology
- Bachelor of Arts, English Literature